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REA HOME AND HEALTHY LANG MAGAZINE

# **Explore**the Senses

Mollie B's music delights all ages

Skin Care from Nature
A Home with a View
Inside Vision Therapy
Healing Touch

Inside!
coulee region living
HOME SHOW







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Pictured on the cover: Mollie B. Photo by SSRM Designs and Photography.



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Some parts of the country start seeing signs of spring almost as soon as Valentine's Day arrives, but here in Wisconsin we know that February and even March are still winter. White (or gray or brown) winter.

It can seem that there is little color to break up the vastness of the landscape. Fewer sounds in the air as many people are still ensconced in their warm homes or vehicles. A less adventurous menu in most homes as we reach for comfort foods that are warm and filling, but not necessarily attentiongrabbing. Sometimes these months can feel as though everything around us is muted.

It can feel as though there really isn't much to engage our senses.

I have a solution.

While we may not be able to completely overcome the late winter doldrums, this issue's stories can provide a checklist of sorts to help you find new ways to engage your senses of sight, hearing, taste and touch.

First, inspire smiles, toe-tapping, fingersnapping and movement by reading about (and then finding YouTube videos of) Mollie B. This southeast Minnesota native who plays 17 different instruments has a way of turning polka into a universal language of joy. From classrooms in the Coulee Region to RFD-TV and Clint Eastwood's 2018 movie The Mule, Mollie B 3-steps her way into hearts of all ages, and she's sure to provide sounds that will brighten your day.

Need a visual lift? La Crosse's River City Gallery and the downtown First Friday art walks provide a range of media and styles to intrigue, inspire and enliven your living

Maybe it's a new flavor you need to bring a little something fresh to the table. We Wisconsinites love our cheese curds and Colby, but Sarah Clemens says there is a whole world of flavors to explore in the cheese case. She and her team at Noble Rind in Viroqua are ready to help you discover your next favorite bite. Or stop by a local retailer with Wildwood Specialty Foods soup or dip mixes to add a local twist to your comfort food fix.

Our writers introduce you to healing massage therapy options and locally made organic skin care offerings to bring our bodies the touch they need.

Now that our days are getting noticeably longer with each passing week, I encourage you to be intentional about identifying the sights, sounds, tastes, smells and textures around you each day. Maybe even think of it as a second chance resolution (if those you committed to on January 1 are falling to the

Take a moment to stop what you are doing-whether walking from your car to the office, cooking dinner, helping kids with homework or meeting a friend for coffee. Then scan the space around you.

What do you see that is beautiful? Maybe it is artwork; maybe it's just the way frost has formed in the corner of the window. (Again.)

What do you smell that is enticing? Maybe it is cinnamon rolls in the oven. Or, soon, that earthy scent as the last of the snow melts away on a rare 65-degree day.

What have you tasted lately that was mouthwatering? Maybe it was as simple as ginger tea that lit up your tongue or a slowroasted pasta sauce full of herbs.

What sounds caught your attention in a good way? A new song on the radio or even the crisp call of a cardinal thinking about love on Valentine's Day?

What did you touch that brought relaxation? A fleecy blanket is still welcome this time of year, but we may also appreciate a warm breeze on our cheek when the wind shifts to the south in early spring.

Engage your senses, explore your surroundings and see (hear, feel, taste and smell) that there is so much more to life than winter gray. Shari



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#### WOMEN IN THE KNOW



#### LINKING LA CROSSE & IRELAND

The La Crosse-Bantry Friendship Association will host its 7th Annual Coulee Hoolie Ceili Dance Fundraiser and Irish Heritage Night 6-10 p.m. Saturday, March 25, at the American Legion Hall, 711 Sixth Street S. in La Crosse.

The Irish-themed family fun event includes a dance with music by the Coulee Hooligans. West Cork native Eamonn de Cogain, widely regarded as Ireland's most energetic caller, will lead the dancing. Popular storyteller Terry Visger will share Irish tales. In addition, there will be Irish-themed food and a silent auction featuring items donated by local businesses.

The goal of the event is to raise money for nonprofits in La Crosse and Bantry, Ireland, that share the same mission.

For 2023, La Crosse HorseSense, Inc. and Hairy Henry Care Farm in Bantry have been selected. HorseSense is dedicated to enriching the lives of youth, adults and military veterans with disabilities by means of therapeutic horseback riding lessons. Hairy Henry Care Farm supports children and adults with additional needs by providing therapeutic riding and farming activities.

Admission to the event is \$20 per family, \$10 per adult and \$8 for military members, seniors and students. Tickets will be available at the door.

For more information, contact Lynn West at lrcrosse@gmail.com or visit www. lacrossebantry.org.





#### **WOMEN BUILD 2023**

abitat for Humanity La Crosse Area invites women throughout the Coulee Region to volunteer for Women Build, a one-day opportunity to help build a home for a local family. This year, Women Build will take place on March 11 at 522 E. Hamilton Street in West Salem.

A global Habitat for Humanity tradition since 1991, Women Build offers hands-on skill-building opportunities for women, who not only are underrepresented in the construction industry, but also face unique barriers when trying to access safe, affordable housing.

Habitat La Crosse believes in the power of collaboration and community. In a single day, Women Build volunteers will play an important role in the life of one soon-to-be homeowner.

Darshida Morgan, a mother and nurse, was selected by Habitat to purchase the Hamilton Street house once it's completed. After years of hardship, including losing all her belongings in an apartment fire, Morgan will finally be a homeowner later this spring.

All are welcome to participate in this day of service, learning, and team building. To learn more about Women Build and sign up to volunteer, contact Kari Siverhus: kari@habitatlacrosse.org or 608-461-2556.



#### CELEBRATE YOUR GALENTINE

Celebrate love, friendship and self-care with New Horizons Shelter and Outreach Centers at their annual Galentine's Day Brunch held Saturday, February 11, from 9 a.m. to 11:30 a.m. at the La Crosse Country Club. The event celebrating love and friendship includes a brunch buffet with complimentary mimosas, entertainment by humorist Lisa David Olson and a silent auction and raffle. Sponsors include Walmart, Mayo Clinic Health System and presenting sponsor Pischke Motors.

Tickets are \$75 each, or groups can reserve a table for 10 for \$750, available by phone at 608-443-3163 or online at bit.ly/gdb2023tickets.

The event is open to all—not just gals—so bring your best friends for a morning of fun in support of the important work done by New Horizons to support domestic violence survivors in the greater La Crosse area.



#### **RETURN OF THE EXPO**

adies and gentlemen, boys and girls, mark your calendars for Sunday, March 19, from 11 a.m. to 4 p.m. That's when the greatest show on Earth (one of the greatest in the Coulee Region, anyway) returns to the Onalaska Omni Center for a day full of circus-themed fun for all ages. Enter the arena for inflatable fun, ponies, fair food and other novelties, stage shows including local clown Kenny Ahern, and a variety of vendors serving children and families.

This year's 12th annual event features dynamic duo co-hosts *Coulee Parenting Connection* and The Parenting Place. Sponsored by Altra Federal Credit Union, there's still room under the big top for interested sponsors and vendor participants. Call Jared at The Parenting Place at 608-784-8125, ext. 232, for details.









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EXPECT MORE

## Sharing the Joy

#### Peek behind the stage curtain with Mollie B as she delights her audiences with singing, instrumentals and polka dancing.

BY MICHELLE BYOM | PHOTOS BY SSRM DESIGNS AND PHOTOGRAPHY

he lively concert brought back fond childhood memories: grabbing a sibling by the hand and hopping around the wedding dance floor, concentrating on keeping a steady beat. "One, two, three, one, two, three," we counted before quickly shuffling aside to make way for the grown-ups whirling around in perfect rhythm. They really knew how to polka.

Mollie B's Christmas Show, like all of her performances, is a heartwarming walk down memory lane with fabulous singing to old favorites, contemporary twists, glorious instrumentals and polka dancing. Tap your foot, sing along, and your heart just feels, well, happy. And that's just how Mollie B

hopes you will feel.

The velvet curtain opens and a small, excited voice in the crowd exclaims, "It's Mollie B!" The multi-talented musician and performer laughs as she describes her typical fan. "To kids 10 and under, I'm kind of like a Disney princess," she says. The average 10- to 18-yearold probably chooses hip-hop or pop over polka. But when those kids reach adulthood, they discover festivals, music and dancing are fun, and Mollie B tends to get "cool" again. Regardless of age, Mollie B explains that her fans all have one thing in common. "They have an appreciation for goodness, joy and the simplicity of the music," she says.

#### A MUSIC-FILLED CHILDHOOD

Mollie Busta Lange credits not only her wellknown musical family, but also her hometown of Spring Grove, Minnesota, for encouraging music and providing opportunities that developed musical talent in youth. "Music was treasured in our community," she emphasizes. It was natural for kids to participate in choir or band in addition to sports. In addition to performing in her dad's band at a very young age, Mollie B performed in school music ensembles, in productions at the local church and at the community theater, Ye Olde Opera House. "I couldn't have asked for a better childhood," she says.

She was just 8 years old when she secretly packed up her keyboard to join her dad and his polka band, The Jim Busta Band. She found a place on the stage, her goal all along. Then, when she was in the fourth grade, her dad was short a trumpet player, and Mollie B stepped in again and earned the role.

Her music wasn't written; she played harmony by ear. Did she find it unique that she was in a band back then as a child? "I never thought I was differently talented," Mollie B explains.

> She describes how as a young teen she wanted The Jim Busta band to stand out from the competition, so she decided to add some instruments to her repertoire. "I got ahold of a tenor saxophone, a clarinet and a trombone," she says. Later, she added the button accordion.

> Mollie B took voice lessons when she was a young girl, and she had lessons on just three instruments: piano, trumpet and violin. Today, she owns 25 instruments and plays 17, maybe more, depending on what qualifies as officially "playing" an instrument, she explains.

She majored in trumpet and voice at Luther College in Decorah, Iowa. Her professors assumed she would write her senior paper on opera. Instead, Mollie B chose polka, the dance near and dear to her heart.

#### SQUEEZING JOY AND INSPIRATION FROM MUSIC

Mollie B earned her master of arts in instruction from St. Mary's University in Winona and added music teacher to her resume. Today, she instructs and shares

her deep knowledge and love for polka music through workshops that she fits into her busy schedule, including many in Coulee Region schools. A typical workshop might include 80 to 100 kids at a time. Mollie B and her group teach about polka music and

dancing, and in the evening there's a dance for kids and parents. "It's one of the highlights of my year," she says.

Mollie B joined the band Ted Lange's Bratwurst Boys in 2005. In 2007, she and Lange changed the







Mollie B is an educator as well as a performer. With a master of arts in instruction from St. Mary's University in Winona, she holds workshops in schools around her touring schedule, introducing students to the joy of music.

name to Squeezebox. In 2011, television network RFD-TV started recording and airing her show, *Mollie B Polka Party*. It's broadcast to over 60 million homes weekly.

What makes Mollie B continue to perform? "The joy it brings others," she says. "I can feel so much joy in performing."

#### **CLINT EASTWOOD COMES CALLING**

Mollie B says she ignored the first voice message from someone claiming to be a producer with Warner Bros. Studio. When he called again, she listened. Clint Eastwood was directing and starring in a movie, and he wanted Mollie B to film a polka scene. How did *the* Clint Eastwood discover her?

When she first met Eastwood on the set, he stopped Mollie B (he recognized her right

away!) to explain. He and his girlfriend, of Czech descent, watch *Mollie B Polka Party* every Saturday night on RFD-TV's music row. He enjoys her show and music so much that he hoped a movie scene might elevate her career. He was right. She says the movie shined a light for Mollie B and the Squeezebox internationally.

Mollie B notes that *The Mule* (2018) is based on a true story and rated R for language and sexuality. Her scene was written just for her, reflecting the true, family-friendly and warm character she portrays on stage and in her life. "I will never risk who I am morally or ethically for any rise in fame," she says.

Mollie B and Lange co-wrote the song that Eastwood ultimately selected for the movie scene. She dances with Eastwood's character, and her parents were included as polka dancers.

The long list of 2023 engagements on Mollie B's website, (including a Polka Magic Caribbean Cruise), includes visits to festivals and events nationwide. Her calendar is certainly full, and the entertainer wouldn't have it any other way. "God has given me these talents to share them with others," Mollie B says. "I'm driven to keep the joy going." CRW

Writer Michelle Byom enjoyed Mollie B's 2022 Christmas Show in Reedsburg, Wisconsin, with her mom, and they plan to make it a tradition.

## FOLLOW MOLLIE B ON HER WEBSITE AND IN SOCIAL MEDIA

www.mollieb.com Facebook: Mollie B Youtube.com/mollieb Instagram: mollieb\_music

#### POLKA'S PAST AND FUTURE

Polka, a lively dance in 2/4 time, first arrived in Wisconsin with 19th century European immigrants. Following World War II, polka was one way for people to embrace happiness and go back to their roots, Mollie B explains.

During the mid-1980s, polka saw a decline. Some bands will often play a more evolved polka, but Mollie B says "Squeezebox

does twist the music some to make make it more inviting for the younger generation, but we do our best to not forget the traditional focus and roots of polka music."

In 2018, Mollie B was the youngest person to be inducted into the International Polka Hall of Fame. She has also been inducted into the Minnesota Music Hall of Fame alongside artists such as Bob Dylan and Prince.









## Listening to Her Heart

#### Kaitlyn Ostrowski sees the satisfaction of helping others hear.

BY ANASTASIA PENCHI | CONTRIBUTED PHOTOS



Kaitlyn Ostrowski thought she could visualize her career path, but it turns out she needed to listen for it instead.

Ostrowski wanted to become a speech pathologist while she was an undergraduate at the University of Wisconsin-Eau Claire, but her focus evolved from speaking to hearing when she discovered a profession that paired her fondness for technology with her other passion—working with people.

"When I took the audiology class, I fell in love with it," says Ostrowski, who spent her last year of college working at Mayo Clinic Health System in La Crosse before graduating earlier this year. She is now employed as an audiologist at Winona Health in Winona.

#### A FAMILIAR PROBLEM

Hearing loss is a common complaint, as 14 percent of those in the United States have a clinically relevant hearing loss, according to the Johns Hopkins Cochlear Center for Hearing and Public Health. While not exclusively suffered by those who are older, hearing loss does become more common as people age.

The number of people with hearing loss in the United States is increasing and is anticipated to rise from 44 million in 2020 to more than 73 million by 2060. The vast majority will be age 60 and older.

Age, genetics and damage to the ear are the most common causes of hearing loss, according to WebMD.com. This is because the cells in the inner ear that transmit sounds to the brain are damaged and lost over time from aging, noise exposure and other causes. Once gone, they don't come back.

Ostrowski sees all ages in her practice, from the youngsters who fail to notice other children's screams to the adults who find themselves asking "What?" repeatedly. Others come in reluctantly after months of accusing others of mumbling.

"It has to be something we have to accept," she says. "It has to be something we grieve, almost."

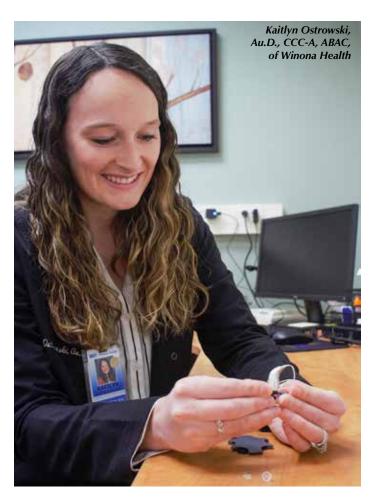
Baseline hearing tests are often where the hearing loss story starts, and Ostrowski says it's always good to have a baseline test to compare hearing records to later. Many times, insurance companies require a referral, which she says is easy to get from a family doctor.

#### SOUNDS OF PROGRESS

Increased demand has resulted in improved products, Ostrowski says. As a result, hearing aids today are smaller, are rechargeable and have technology with enhanced abilities to filter out background noise, which she says has been the most common complaint in the past. Newer software also helps hearing aids distinguish "noise" from speech.

"Things are a lot better," Ostrowski says. "Hearing aids have come a long way, especially in the last two to three years."

Ostrowski says she loves the feeling of being able to help someone's hearing improve. She says she knows the moment has arrived when the patient's face lights up suddenly.



"Hearing is such a large part of life and helps us to be able to communicate," she says. "(My job) is really fulfilling."

#### LISTEN TO THE EXPERTS. NOT THE NOISE

The big lesson that hearing experts want us to accept is that while we can't change the genetic makeup that predetermines our inherited hearing issues, we can prevent additional noise-induced hearing loss.

Manufacturers now make special ear plugs for concert attendees and musicians that filter out certain sounds—the sounds are still heard, but on a quieter scale.

Hearing protection is also extremely important for anyone who is regularly in high-noise environments, such as target shooters, motorcyclists, airline pilots, musicians, construction workers and factory workers.

"Some sounds are louder than we think they are," Ostrowski adds. One example for all ages, including our kids: using earbuds for music, games and videos. The Cleveland Clinic recommends balancing volume and duration, giving an example of no more than 80 percent volume for 90 minutes at a time.

And for those who use hearing aids, it's important to bring questions and hearing aids back to audiologist appointments so they can address problems and make the equipment work better.

And Ostrowski will provide positive reminders as needed for those patients who still feel stigmatized when wearing hearing aids.

"It doesn't make us old," Ostrowski adds. CRW

Anastasia Penchi is eager to hear the sounds of spring again, even if they do wake her up too early in the morning. She can be reached at callmeloislane@hotmail.com.



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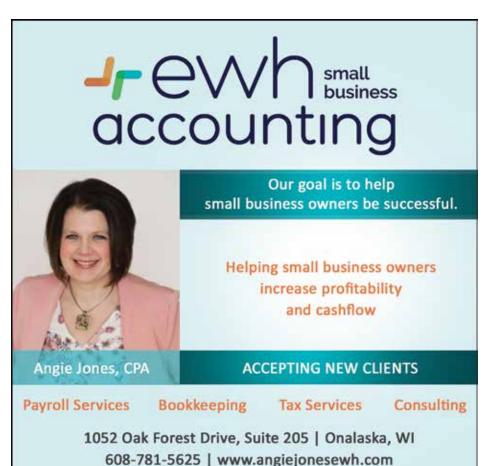
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## Hore Than Skin Deep

#### Leslie Reichgelt's entrepreneurial approach combines botanicals with natural skin care.

#### BY JULIE NELSON | CONTRIBUTED PHOTOS







Bella Botanicals offers a line of locally made natural skin care products online and through an Onalaska retail location. Photos by Yawning Moose Photography.

As a teenager, Leslie Reichgelt thought the key to popularity was in the copious amounts of makeup and other skin care products she wore on a daily basis. As time went on, and a few skin problems set in, Reichgelt began experimenting with more natural skin care products. Ironically, she found the confidence that had eluded her as a teenager by going nude (without makeup). Now Reichgelt is able to share all she has learned about safe and effective skin care through her own line of natural skin care products and a growing business poised to reach a national audience.

Raised on La Crosse's south side and a graduate of Central High School and Western Technical College, Reichgelt is the founder and owner of Bella Botanicals, a company with a heavy web presence and a new retail outlet on County Road OS in Onalaska.

Leslie Reichgelt, founder and owner of Bella **Botanicals** Photo by Michelle Poedel Photography

#### KITCHEN TABLE TO THE MIDWEST MARKET

The business was a long time coming. After developing rosacea at a young age, Reichgelt wanted to create products that were gentle enough for her sensitive skin. Her first product was a cold-processed bar of soap. From there, she fell in love with the process and went down a rabbit hole of learning, eventually enrolling in the organic cosmetology school Formula Botanica, where she received her accreditation for formulating natural skin care products.

After several years of getting the family finances in order, and a year of making products in her kitchen and operating the business in her dining room, Reichgelt made the leap and turned her passion for natural skin care products into a full-time job. She and her husband built out their basement and turned it into a fully equipped cosmetic kitchen.

In addition to the retail outlet-which also houses an aesthetician and a massage therapist—Reichgelt sells her products online and to 17 wholesale stores in the Midwest. A self-described entrepreneur, she is now contracting the production of her three best-selling products, the components of The Natural Beauty Trio, so that she can scale her operation and grow the brand.

#### THE RIGHT INGREDIENTS

All Bella Botanicals products have natural, organic and naturally derived ingredients. Some contain CBD, a known antioxidant and anti-inflammatory. Reichgelt is committed to helping her customers reduce the number of toxins they absorb on a daily basis.

"I look for ingredients that come from nature, are rich in nutrients and have the ability to hydrate and nourish the skin," she says. "I use quality ingredients

from suppliers that are sustainable and that use eco-friendly practices." Sometimes this means spending a bit more on raw materials; however, Reichgelt believes the increased cost is worth the quality in the long

"I don't look for the cheapest raw ingredient, I look at companies as a whole and make sure they align with our ethos of doing right by our bodies and our planet," she says.

There is not one magical product or ingredient that leads to good health, Reichgelt says, and that is why Bella Botanicals takes a wholebody approach. CRW

After trying Bella Botanicals' moisturizers, Julie Nelson wanted to run up to one of her friends and say, "Smell my face, I just used a new moisturizer with a hint of orange scent!" Fortunately, she resisted the urge.

## SIGHT AND SUCCESS

Vision therapy helps students perform their best.

BY MARTHA KEEFFE | CONTRIBUTED PHOTOS







Vision disorders in children are common. In fact, the American Optometric Association cites that one in four students under the age of 18 have a vision problem. Because children don't often complain about their vision (and issues in younger children might not be obvious to others), many vision disorders remain undiagnosed. If left untreated, these issues may lead to problems such as a misdiagnosis of a learning disability or ADD/ADHD, frustration or poor grades.

At Vision Therapy Academy in La Crosse, not only does the trained staff know that approximately 80 percent of learning is based on what is seen; they also understand that in addition to good eyesight, the brain and eyes must work together. According to Ann Wonderling, OD, FCOVD, at Vision Therapy Academy, enhancing the connection between a client's eyes and brain with vision therapy (VT) can provide great success in correcting vision disorders.

#### SYMPTOMS OF A POSSIBLE VISION DISORDER

Though this list is not exhaustive, if a child avoids or struggles with reading, takes longer than expected to complete homework or reverses letters and/or numbers, they may need to have their vision examined. An initial consult will test eyesight as well as tracking, eye teaming, focusing and coordination. If a problem is found, a custom treatment will be planned. "Evaluating a visual system to determine if one would benefit from vision therapy goes way beyond an eye exam," explains Dr. Wonderling. "An evaluation takes two to two-and-a-half hours."

#### HOW LONG WILL MY CHILD NEED THERAPY?

According to Dr. Wonderling, the amount of time a patient spends in vision therapy varies depending on the diagnosis and complexity



Dr. Ann Wonderling, Vision Therapy Academy

of the visual system. Most patients who are in vision therapy to treat a vision-related learning issue spend five to six months in therapy.

#### WHAT CAN MY CHILD EXPECT DURING A TYPICAL SESSION?

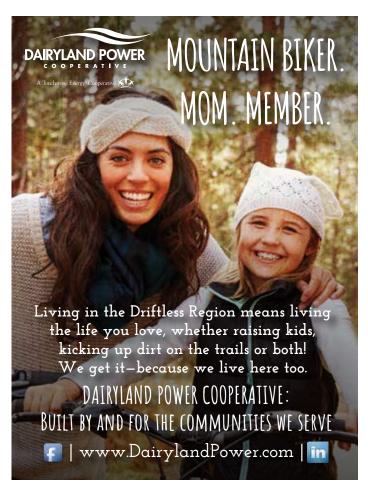
An average VT session is 45 to 55 minutes and consists of a variety of activities that are tailored to the individual's specific problem. For example, with the use of lenses and prisms, tracking or hand-to-eye coordination exercises, patients receive supervised in-office training along with supplementary techniques that they can practice at home.

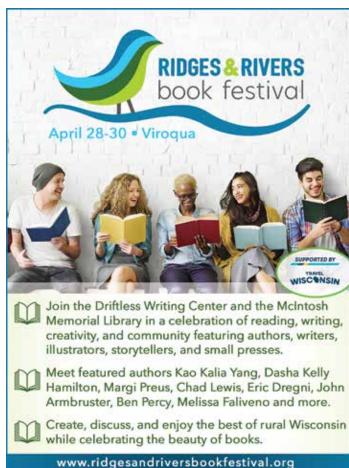
### ARE THERE PREEMPTIVE MEASURES THAT CAN BE TAKEN TO LESSEN VISION PROBLEMS?

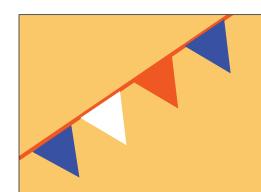
"There are so many things parents can do to give their child the opportunity to develop their visual systems," says Dr. Wonderling, who lists little to no screen time for infants and toddlers, putting together puzzles or LEGOs, playing hidden picture games for older children and simply being outside for all age groups. In addition, activities such as swinging, martial arts and tumbling engage the vestibular system, which enables balance, coordination and the ability to remember and perform the skills needed to make movement happen.

Though precautions can be taken, parents shouldn't feel at fault if an issue arises, emphasizes Dr. Wonderling. Problems with vision are very common, but treatment can result in success. CRW

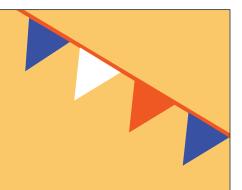
Martha Keeffe lives and writes in La Crosse. She enjoys the opportunity to share stories that help keep you and your family healthy.











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## Welcome

**Sara Buchner** Home Show Committee Chair *Park Bank* 

It is time once again for the La Crosse Area Builders Association to gather local professionals in a variety of fields all under one roof for Home Show! Mark your calendars to join them Friday, March 24, through Sunday, March 26.



Visit with over 75 exhibitors from building contractors to heating and cooling specialists, appliance suppliers, and professionals offering concrete solutions, mortgage options, whole house sound, pool and spa ideas and exterior improvement options. The various building material suppliers feature windows, siding, exterior doors, interior doors, trim selections, shingle options and exterior deck ideas. Connect with these professionals face-to-face to get answers to your home improvement questions.

Start Friday, date night, at the Home Show and look at opportunities for your home while enjoying a complimentary glass of wine or beer.

Saturday is Community Day, where you can find out more information about local nonprofits offering different solutions for home and housing options. Plus, we will be offering a complimentary glass of wine or beer. There will also be an opportunity to clean out some of your electronics with Dynamic Recycling. Come early to enjoy breakfast and support the Hilltoppers Rotary Club.

Bring your kids Sunday for Family Day! There will be crafts, Toucha-Truck and ice cream. The opportunity to enjoy breakfast and support the Hilltoppers Rotary Club is back, so come early.

The LABA Home Show at the Onalaska Omni Center is more than just a home show. We hope to help with your home needs while making it enjoyable to attend and give you an opportunity to win one of our daily \$200 valued prizes with the Budget Blinds Scavenger Hunt. See you there!

#### Sara Buchner

Home Show Committee Chair



Dallas Werner LABA President First American Roofing & Siding

Welcome to western Wisconsin's best and the Coulee Region's only Home Show. Whether you're looking to update your existing home, build a new home or get help with finding a new residence, you'll find industry professionals present who can help. Come and find design

inspiration, the latest trends and time-tested solutions. The show includes a wide variety of contractors and building industry leaders, such as builders, solar contractors, electricians, plumbers, suppliers, remodelers, HVAC experts, insulation installers, designers ... and the list goes on. This is your one great opportunity to meet with local professionals face-to-face, all in one location, with each vendor having a mini showroom for your viewing pleasure.

The La Crosse Area Builders Association, in partnership with our members, local vendors and manufacturers, and with public support, continues to support the area's Tools for Schools program. This is an initiative to help fill the gap of funding in public schools for trade programs. On average, LABA raises over \$10,000 per year to be able to donate the latest and greatest tools to roughly 20 different area high schools over five counties. Please stop by Booth 219 and check out all this program has to offer our region. A new, exciting LABA event this year is the Build My Future expo. Read more about this event that introduces high school students to careers in the skilled trades in the story on page 13.

Thanks for attending and making this year another great year to call our home and our community, the Coulee Region.

**Dallas Werner** *LABA President* 









The La Crosse Area Builders Association is a professional organization that unites and represents people in the building industry. We promote safe, attainable, quality housing through education and interaction.

#### **LABA Officers**

President: Dallas Werner (First American Roofing & Siding)
Vice President: Alex Goodman (Wisconsin Building Supply, Inc.)
Treasurer: David Coleman (Coleman Custom Homes LLC)
Past President: Andrew Lamprecht
(La Crosse Truck Center Ford)

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Jeremy Reed (Habitat for Humanity La Crosse)
Jon Olson (Jon Olson Construction, Inc.)
Luke Knadle (River City Ready Mix)
Nick Balduzzi (Balduzzi Lumber Co., Inc.)

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Mark Etrheim (life) (MasterCraft Homes)
Tom Thompson (life) (T.N. Thompson Enterprises)
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Executive Assistant: Christina Mehrkens
Building Manager (part-time): Jonathan Heinz

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Rachel Persson (Coulee Region Women magazine)
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## Find the Builder Right for You

Here's what to ask before you hire a builder for your home.

If you're thinking about building a new home in 2023, one key step you'll have to take is finding a home builder. Working with an experienced, professional builder—like members of the La Crosse Area Builders Association (LABA)—can make a big difference when it comes to creating your dream home. Seeking out a home builder that will meet your expectations involves targeted research and asking the right questions. Below are some steps you can take to find a builder who is right for you.

#### Make a list of potential builders

With so many companies to choose from, the best first step is to make a list of potential builders. LABA has a list of member builders who work in this area, many of whom showcase their work in LABA's annual Parade of Homes event. If you want to add more names to your list, consider reviewing the real estate section of the local newspaper for builders and projects. Many builders advertise what type of homes they construct and may offer a price range. Another great source is local real estate agents, or ask friends and relatives for their recommendations.

#### Ask questions

Once you've generated a robust list of potential builders, reach out and ask questions. You can start by asking about associated costs in the short and long term, such as financing options, fees, homeowner's association dues and estimated taxes on the property. Don't forget to secure references of recent buyers. A professional

builder will be able to provide you with names and contact information of customers. When you connect with a reference, talk to them about their experience working with the builder in terms of planning, timelines and budgeting.

#### Get to know your builder

Once you've narrowed down your list, make sure the home builder has substantial experience building the type of home you want. You can ask to see model homes, example floor plans and design options. Some builders have professional designations, which is a sign that the builder has expertise in a specific area of building, for example, Certified Green building.

#### **Establish communication expectations**

Before you agree to work with a home builder, make sure to establish communication expectations. You both should agree on how often to connect to discuss updates throughout the project. It is best to determine what communication channel (email, text or phone) fits your needs. Taking this small but important step will help eliminate any confusion in the home building process and avoid damaging your relationship with your builder.

To meet local home building professionals and learn more about the home building process, attend the Home Show, contact LABA at 608-781-5242 or info@labaonline.com, or visit LABA on the web at www.labaonline.com.

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## **About La Crosse Area Builders Association (LABA)**

The La Crosse Area Builders Association is a non-profit trade organization in Western Wisconsin.

Our goal is to educate our members and advocate for affordable housing and responsible government.

## What can LABA do for you?

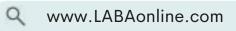
- Help you find the right person to complete your home project.
- Host popular events throughout the year (Home Show, Parade of Homes, Build My Future, Cabin Fever and more).
- Watch out for industry changes that can affect home building and remodeling.

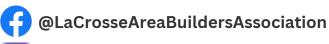
LABA members are committed to providing consumers with exceptional services, quality products and materials available.

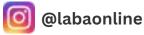
To find builders, electricians, plumbers, roofers and more, visit our Online Member Directory for free at the website below.



















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## **Build My Future**

#### LABA works to match students with high-demand careers in building.

If you're in the building industry, you've noticed that it's hard these days to find workers trained in construction and related trades. If you're a high school student who isn't sure if a four-year college degree is for you, you may be wondering what other options are available. Fortunately for both builder and student, the La Crosse Area Builders Association (LABA) has added a new opportunity for the two to meet—and not just meet, but give the student a handson way to sample the immense variety of skills and opportunities the building industry has to offer. That event is Build My Future.

A career in the building industry provides young people with marketable skills and a solid income without the requirements of a four-year college education. And support of such training ensures contractors and others in the construction field have the workers they need. While LABA has long promoted programs that offer local students the opportunity to meet builders and contractors in a number of fields, Build My Future is the first that allows students to actually try their hand at those jobs—and get an immediate taste of what a career in a building trades could offer them.

#### Promote, recruit, educate, hire

Build My Future is a hands-on career day and industry showcase that connects employers and technical colleges with workforce candidates who are interested in exploring the trades. This event gives students the opportunity to spend a day in the skilled trade industry through interactive activities and demonstrations.

A Build My Future event offers participating students the opportunity to engage with the industry through hands-on activities, simulations and much more. It's an opportunity for students to roll up their sleeves and give jobs in many industries a try, whether carpentry, electrical, plumbing, welding, masonry or operating heavy equipment. The aim is to promote the trades,

leading to recruitment into training programs and education of a new generation of tradespeople who can be hired imminently by those in the building industry.

Build My Future began in Missouri in 2014, the result of an effort to address a lack of workers, training costs and a lack of interest in the skilled trades from the emerging workforce. The Build My Future Expo was created to introduce high school students to the meaningful and good-paying career opportunities available in the industry. Educating over 900 students in its first year, Build My Future has grown every year and spread throughout the nation.

#### LABA brings it local

This April, the La Crosse Area Builders Association will host a Build My Future event at the Omni Center in Onalaska, the first of its kind in the Coulee Region. With cooperation from sponsors who help fund the event, professionals who bring their skills and simulations to the event, and high schools who encourage students to attend the event, LABA seeks to create a self-sustaining program that supports workforce development for LABA members, builders, associates and community businesses.

"Our Building Careers Day events in the past have connected builders and students through on-site visits and demonstrations," says Tena Bailey, the executive director of LABA. "But this event provides the thing that was missing: the opportunity for a hands-on experience."

LABA is planning for 750 students from high schools all over the region for hours of activities provided by industry partners of all types—and over 650 are registered to attend so far. For more information, and to register, contact LABA at BuildMyFuture@labaonline.com or 608-781-5242.

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#### **Build a Solid Career in the Trades**

Rewarding career paths such as carpentry, plumbing and HVACR do not require a four-year degree and have the earning potential of more than \$50,000 a year. In fact, many skilled trades offer apprentice opportunities so students can earn while they learn. If you're considering a career in building, your current skills are likely a match for at least one career path in the skilled trades.

**Carpenter.** Critical thinkers who are detailed oriented are drawn to carpentry. Carpenters construct and repair structures from wood and other materials. Precision is key in this position to ensure items are measured out exactly, as are problemsolving skills for project management and troubleshooting. According to the U.S. Bureau of Labor Statistics (BLS), the 2019 national average wage for carpenters was \$52,850 annually. The majority of carpenters are self-employed and are able to set their own schedule.

**Electrician.** Professionals in this field have excellent analytical skills and solid hand-eye coordination. From diagnosing problems to working with a variety of tools and technology, this career choice offers job satisfaction through daily challenges. Qualified electricians are always in demand. According to the BLS, the 2019 national average wage for electricians was \$60,370 annually and employment for electricians is expected to grow 10 percent by 2028.

**Painter.** Communicating clearly with clients is key as a professional painter. Painters have to make some judgments on what looks good and ensure all details are sharp and neat. There is always a need for experienced painters. According to the BLS, the 2019 national average wage for painters was \$44,640 annually.

**Plumber.** In general, plumbers are excellent listeners and problem-solvers, two important skills for troubleshooting issues. Plumbers install, repair and maintain pipes in residential, commercial and/or industrial buildings. As long as there are complex water systems in and outside of homes, there will be a need for reliable plumbers. According to the BLS, the 2019 national average wage for plumbers was \$59,800 annually. Employment wage for plumbing is expected to grow 14 percent by 2028.

**HVACR Technician.** A heating, ventilation, air conditioning and refrigeration technician is a rewarding career path for individuals who excel in customer service and critical thinking skills. The need to replace older units or systems with more energy-efficient models is growing, so HVACR technicians are always needed. According to the BLS, the 2019 national average wage for HVACR technicians was \$51,420 annually. Employment for HVACR is expected to grow 13 percent by 2028.





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	Heating & A/C LLC		Moore & Moore	(608) 780-2913
(608) 260-2115	Bagniefski	(608) 782-0664	Reno and Construction	
(008) 203-2113	Heating & Air Conditioning		Parcher Home Improvement	(608) 779-9953
	Bostrack	(608) 799-9805	Proformance Construction	(608) 788-0115
(608) 786-2535	Heating & Air Conditioning		River Valley Remodelers LLC	(800) 240-5675
	Flocks Heating & A/C Inc	(608) 654-5522	Stone Distribution LLC	(608) 713-7754
(608) 790-7355	Paul's Heating	(608) 784-0751	T.N. Thompson Enterprises	(608) 792-8453
` '	& Air Conditioning, Inc.			(608) 788-2806
(000) 700 0000	Schneider	(608) 782-4035		(507) 313-8317
	Heating & Air Conditioning			(920) 202-1329
	Home Automation Systems			
• •	-	(608) 783-0949	•	(855) 792-4333
(507) 995-8215		, ,	Company	
	HDAV	(608) 780-4691	Insulated Concrete Forms	
(608) 782-2334	Kish & Sons Electric, Inc.	(608) 783-5474	Marlin Homes LLC	(608) 779-4617
	Home Entertainment Systems		Insulation/Insulation Installers	
(608) 786-2929	Advanced Multimedia Solutions	(608) 783-0949	Clear Choice Energy Solutions	(608) 526-3582
(608) 790-9111	Audio Video Pros, The	(608) 779-9395	E & B Insulation	(608) 269-5839
	HDAV	(608) 780-4691	First American	(608) 783-3101
` '	Home Improvement & Remodeli	na	Roofing & Siding, Inc.	
(608) 498-3773	•	0	Green Built Insulation LLC	(608) 769-0501
		(000) 702 0077	Larson Home Services	(608) 222-9919
		(608) 526-9383	Lifetime Insulation	(507) 696-1260
		, ,	Select Spray Foam	(608) 317-9382
	· · · · · · · · · · · · · · · · · · ·	(608) 781-5428	Top Notch Ultimate Insulation	(608) 386-1711
	(608) 269-2115 (608) 786-2535 (608) 790-7355 (608) 783-6080 (608) 633-0155 (507) 995-8215 (608) 782-2334 (608) 786-2929	Absolute Comfort Heating & A/C LLC Bagniefski Heating & Air Conditioning Bostrack (608) 786-2535 Heating & Air Conditioning Flocks Heating & A/C Inc Paul's Heating Air Conditioning, Inc. Schneider Heating & Air Conditioning Flocks Heating Air Conditioning, Inc. Schneider Heating & Air Conditioning Home Automation Systems Advanced Multimedia Solutions Audio Video Pros, The HDAV (608) 782-2334 Kish & Sons Electric, Inc. Home Entertainment Systems Advanced Multimedia Solutions Audio Video Pros, The HDAV (608) 790-9111 Home Intervalement & Remodelia	Heating & A/C LLC Bagniefski (608) 782-0664 Heating & Air Conditioning Bostrack (608) 799-9805  (608) 786-2535 Heating & Air Conditioning Flocks Heating & A/C Inc (608) 654-5522 Paul's Heating (608) 783-6080  (608) 783-6080 Air Conditioning, Inc. Schneider (608) 782-4035 Heating & Air Conditioning  (608) 633-0155 (507) 995-8215 Advanced Multimedia Solutions Audio Video Pros, The (608) 779-9395 HDAV (608) 780-4691  (608) 786-2929 (608) 790-9111 Advanced Multimedia Solutions (608) 783-0949 (608) 222-9919 (608) 498-3773 Home Improvement & Remodeling Board Store Home (608) 782-8877 Improvements, Inc., The Bruce Johnson Construction (608) 526-9383 Home Maintenance Experts LLC (608) 385-1941	Absolute Comfort   (608) 385-3328   Lautz Lassig Custom Builders   Moore & Moore   Reno and Construction   Parcher Home Improvement   Company

Jon Olson Construction, Inc.

Kendhammer **Roofing & Construction** 





(608) 781-5428 (608) 790-9111

#### LA CROSSE AREA BUILDERS ASSOCIATION MEMBERSHIP DIRECTORY

Insurance		Plumbing Contractors		Signs & Films	
Coverra Insurance Services, Inc.	(608) 526-6345	Every Plumbing & Heating, Inc.	(608) 783-2803	Energyline International	(612) 300-5905
Edward Jones	(608) 788-6420	Maxwell-White Plumbing, Inc.	(608) 786-4004	Spas & Swimming Pools	
Fleis Insurance Agency, Inc.	(608) 783-5206	Plumbing Suppliers		HotSpring Spas & Pools	(608) 788-7747
Insurance Center, The Noble Insurance Service	(608) 783-6441	Gerhards	(608) 519-5414	of La Crosse	
TRICOR Insurance	(608) 779-5500 (608) 784-2775	Portable Sanitation		Sebesta Pools	(608) 779-5416
TRICOR HISUITATICE	(008) 784-2773	Arcade Portables LLC	(888) 525-7229	Spray (Urethane) Foam Applicate	ors
Interior Design			(000) 323 7223	E & B Insulation	(608) 269-5839
Brit Holtan Interior Design	(608) 769-4520	Printing		First American	(608) 783-3101
Investments and Financial Plann	ing	Supreme Graphics	(608) 323-3366	Roofing & Siding, Inc.	(****)
Coulee Bank	(612) 386-7672	Propane/LP Gas/Fuel Oil/Gas/Di	iesel	Select Spray Foam	(608) 317-9382
Edward Jones	(608) 788-6420	Consolidated Energy Company	(608) 782-3308		` '
Indication / Contable on		Radon Mitigation		Stone Products Stone Distribution LLC	(600) 712 7754
Irrigation/Sprinklers	(608) 786-3202	Schneider	(608) 782-4035	Storie Distribution LLC	(608) 713-7754
Outdoor Services, Inc. (OSI)	(008) 780-3202	Heating & Air Conditioning	(008) 782-4033	Telephone/Communications Con	npany
Kitchen & Bath Designs				TDS Telecom	(608) 792-4355
An Eye For It	(608) 540-8458	Real Estate Agents & Companies		Tile Installation	
Consulting & Design LLC		Century 21 Affiliated	(608) 784-2121	Builders Flooring, Inc.	(608) 779-5366
Beyer Custom Cabinets, LTD	(608) 786-2220	Gerrard-Hoeschler	(608) 781-7355	<b>.</b>	(000) 773 3300
Board Store Home	(608) 782-8877	Re/Max First Choice	(608) 781-7689	Title Insurance	
Improvements, Inc., The		The Siewert Group	(608) 467-5452	Knight Barry Title United LLC	(608) 791-2000
Marble Shop, The	(608) 783-2277	Tika Herritz Realtor	(608) 518-0266	Town n' Country Title LLC	(608) 323-3255
Landscaping		Real Estate Closing & Escrow Ser	vices	Trash Removal/Recycling	
Phillips Outdoor Services	(608) 783-4200	Knight Barry Title United LLC	(608) 791-2000	Harter's Quick Cleanup	(608) 782-2082
RiverCity Lawnscape, Inc.	(608) 526-9780	Town n' Country Title LLC	(608) 323-3255	Hilltopper Refuse & Recycling	(608) 783-6727
, , ,	(000) 320 3700		` '	, ,	(000) 100 01 =1
Lawn Maintenance		Reclaimed Building & Design Ma		Trusses/Truss Builder	()
Outdoor Services, Inc. (OSI)	(608) 786-3202	Used Anew LLC	(608) 487-0547	Beaver Builders Supply, Inc.	(608) 526-3232
Lighting/Light Fixtures		Renewable Energy		Wisconsin Building Supply, Inc.	(608) 781-3900
Gerhards	(608) 519-5414	Olson Solar Energy	(608) 780-2347	Utilities	
Kish & Sons Electric, Inc.	(608) 783-5474		, ,	Olson Solar Energy	(608) 780-2347
Van Meter Inc.	(608) 790-9950	Rental Property	(600) 700 7063	Riverland Energy Cooperative	(608) 323-3381
Maintenance-Residential and Co	, ,	Nicolai Apartments	(608) 788-7962	Xcel Energy, Inc.	(608) 789-3631
		Retaining Walls		Wall Coverings	
Home Maintenance Experts LLC	(608) 385-1941	Retaining Walls Stone Distribution LLC	(608) 713-7754	Wall Coverings	(609) 497 0547
	(608) 385-1941	Stone Distribution LLC	(608) 713-7754	Used Anew LLC	(608) 487-0547
Home Maintenance Experts LLC	(608) 385-1941	Stone Distribution LLC Roofing/Roofing Supplies	, ,		• •
Home Maintenance Experts LLC Marketing Aids/Embroidery/Scr	(608) 385-1941 een Printing	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co.	(608) 779-2001	Used Anew LLC	• •
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr  Market\$harp  Software and Services	(608) 385-1941 een Printing (608) 779-5165	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co.  Beaver Builders Supply, Inc.	(608) 779-2001 (608) 526-3232	Used Anew LLC Water Pumps/Softeners/Condition Simplified Water LLC	oning (608) 399-5656
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp	(608) 385-1941 een Printing (608) 779-5165 hy	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co.  Beaver Builders Supply, Inc.  First American	(608) 779-2001	Used Anew LLC Water Pumps/Softeners/Condition Simplified Water LLC Window Treatments & Coverings	oning (608) 399-5656
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC	(608) 385-1941 een Printing (608) 779-5165	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc.	(608) 779-2001 (608) 526-3232 (608) 783-3101	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of	oning (608) 399-5656
Home Maintenance Experts LLC Marketing Aids/Embroidery/Scr Market\$harp Software and Services Marketing/Websites/Photograp Hazel Media LLC Media	(608) 385-1941 een Printing (608) 779-5165 hy (608) 618-0257	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona	oning (608) 399-5656 s (608) 860-6050
Home Maintenance Experts LLC Marketing Aids/Embroidery/Scr Market\$harp Software and Services Marketing/Websites/Photograp Hazel Media LLC Media Magnum Communications, Inc.	(608) 385-1941 een Printing (608) 779-5165 hy (608) 618-0257 (608) 372-9600	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc.	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.	oning (608) 399-5656
Home Maintenance Experts LLC Marketing Aids/Embroidery/Scr Market\$harp Software and Services Marketing/Websites/Photograp Hazel Media LLC Media	(608) 385-1941 een Printing (608) 779-5165 hy (608) 618-0257	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors	(608) 399-5656 s (608) 860-6050 (608) 526-9870
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media  Magnum Communications, Inc. Mid-West Family La Crosse	(608) 385-1941 een Printing (608) 779-5165 hy (608) 618-0257 (608) 372-9600	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC	(608) 385-1941 een Printing (608) 779-5165 hy (608) 618-0257 (608) 372-9600	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer	(608) 385-1941 een Printing (608) 779-5165 hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union	(608) 385-1941 een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media  Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055 (608) 793-3800	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors  ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055 (608) 793-3800 (612) 386-7672	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors  ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors  ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055 (608) 793-3800 (612) 386-7672	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC  Security Systems Advanced Multimedia Solutions	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550	Stone Distribution LLC  Roofing/Roofing Supplies ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions Septic/Sewer & Water Contractor	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 788-7313
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC  Security Systems Advanced Multimedia Solutions  Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors  ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating Siding	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors ac. (608) 526-5994 (507) 896-3922	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors  ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber  Windows World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 788-7313 (608) 781-3900
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams  Painting Contractors	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294 (608) 781-1009	Stone Distribution LLC  Roofing/Roofing Supplies ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating Siding ABC Supply Co.	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors oc. (608) 526-5994 (507) 896-3922	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors  ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.  Wood Floors Ageless Wood Floors	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 788-7313 (608) 781-3900
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams  Painting Contractors Home Maintenance Experts LLC	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294  (608) 781-1009  (608) 385-1941	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions  Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating  Siding ABC Supply Co. Beaver Builders Supply, Inc.	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors oc. (608) 526-5994 (507) 896-3922 (608) 779-2001 (608) 526-3232	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.  Wood Floors Ageless Wood Floors Builders Flooring, Inc.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 788-7313 (608) 781-3900 (608) 488-2227 (608) 779-5366
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams  Painting Contractors Home Maintenance Experts LLC Prime 1 Painting and More	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294  (608) 781-1009  (608) 385-1941 (608) 769-5642	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions  Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating  Siding ABC Supply Co. Beaver Builders Supply, Inc. Board Store Home	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors oc. (608) 526-5994 (507) 896-3922	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.  Wood Floors Ageless Wood Floors Builders Flooring, Inc. Carpets To Go	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 781-3900 (608) 488-2227 (608) 779-5366 (608) 783-3750
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams  Painting Contractors Home Maintenance Experts LLC Prime 1 Painting and More Wendler Construction	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294  (608) 781-1009  (608) 385-1941	Stone Distribution LLC  Roofing/Roofing Supplies ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating Siding ABC Supply Co. Beaver Builders Supply, Inc. Board Store Home Improvements, Inc., The	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors ac. (608) 526-5994 (507) 896-3922 (608) 779-2001 (608) 526-3232 (608) 782-8877	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.  Wood Floors Ageless Wood Floors Builders Flooring, Inc.	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 788-7313 (608) 781-3900 (608) 488-2227 (608) 779-5366
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams  Painting Contractors Home Maintenance Experts LLC Prime 1 Painting and More Wendler Construction Solutions LLC	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257  (608) 372-9600 (608) 796-2580  (844) 487-5617  (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294  (608) 781-1009  (608) 385-1941 (608) 769-5642	Stone Distribution LLC  Roofing/Roofing Supplies  ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC  Security Systems Advanced Multimedia Solutions  Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating  Siding ABC Supply Co. Beaver Builders Supply, Inc. Board Store Home Improvements, Inc., The First American	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors oc. (608) 526-5994 (507) 896-3922 (608) 779-2001 (608) 526-3232	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.  Wood Floors Ageless Wood Floors Builders Flooring, Inc. Carpets To Go	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 781-3900 (608) 488-2227 (608) 779-5366 (608) 783-3750
Home Maintenance Experts LLC  Marketing Aids/Embroidery/Scr Market\$harp Software and Services  Marketing/Websites/Photograp Hazel Media LLC  Media Magnum Communications, Inc. Mid-West Family La Crosse  Mobility Lifts, Elevators, Ramps Coulee Region Mobility LLC  Mortgage Lender/Servicer Altra Federal Credit Union Associated Bank Coulee Bank Johnson Financial Group Merchants Bank  Paint Suppliers Sherwin-Williams  Painting Contractors Home Maintenance Experts LLC Prime 1 Painting and More Wendler Construction Solutions LLC  Pest Control	(608) 385-1941  een Printing (608) 779-5165  hy (608) 618-0257 (608) 372-9600 (608) 796-2580 (844) 487-5617 (800) 755-0055 (608) 793-3800 (612) 386-7672 (920) 225-5550 (608) 779-8294 (608) 781-1009 (608) 385-1941 (608) 769-5642 (920) 202-1329	Stone Distribution LLC  Roofing/Roofing Supplies ABC Supply Co. Beaver Builders Supply, Inc. First American Roofing & Siding, Inc. GAF Heidlage Contracting, Inc. Kendhammer Roofing & Construction Larson Home Services Stone Distribution LLC Wendler Construction Solutions LLC Security Systems Advanced Multimedia Solutions Septic/Sewer & Water Contractor Rybold Excavating & Plumbing, In Wieser Septic & Excavating Siding ABC Supply Co. Beaver Builders Supply, Inc. Board Store Home Improvements, Inc., The	(608) 779-2001 (608) 526-3232 (608) 783-3101 (877) 423-7663 (608) 865-2116 (608) 790-9111 (608) 222-9919 (608) 713-7754 (920) 202-1329 (608) 783-0949 ors oc. (608) 526-5994 (507) 896-3922 (608) 779-2001 (608) 782-8877 (608) 783-3101	Used Anew LLC  Water Pumps/Softeners/Condition Simplified Water LLC  Window Treatments & Coverings Budget Blinds of La Crosse & Winona Hidden Valley Designs, Inc.  Windows & Doors ABC Supply Co. Balduzzi Lumber Co., Inc. Board Store Home Improvements, Inc., The Clear Choice Energy Solutions Kendhammer Roofing & Construction Kratt Lumber Window World of La Crosse LLC Windows by Pella, Inc. Wisconsin Building Supply, Inc.  Wood Floors Ageless Wood Floors Builders Flooring, Inc. Carpets To Go	(608) 399-5656 (608) 860-6050 (608) 526-9870 (608) 779-2001 (608) 783-3329 (608) 782-8877 (608) 526-3582 (608) 790-9111 (608) 788-2600 (608) 519-3230 (608) 788-7313 (608) 781-3900 (608) 488-2227 (608) 779-5366 (608) 783-3750
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Mid-century modern lines are obvious in both the architecture and decor of the Greenes' La Crosse home, along with custom features like the stained glass panel (top right) that slides into place to hide away Stephanie's kitchen desk and work area.

### **Making Mid-Century Modern**

Stephanie and Mike Greene's "forever" home focuses on entertaining and aging in place.

BY SARAH ARENDT-BEYER | PHOTOS BY DIANE RAAUM PHOTO

he first glimpse of Stephanie and Mike Greene's home, perched high on a hillside, reveals gracious angles with a modern aesthetic. Its elegant exterior hints at something special inside.

That promise holds true. A spacious entryway holds a floating bench made of beautiful oak that was logged from the land the house sits on. It was milled by a friend as a housewarming gift and invites visitors to remove their shoes and stay awhile.

#### **BUILT FOR HOSPITALITY**

The Greenes love entertaining, and the home was built with hospitality in mind. A spacious living room features an inviting couch perfectly situated to take in the stunning view of La Crosse through floor-to-ceiling custom windows. A reading nook, inspired by one in the couple's former home, offers the perfect place to snuggle in with a book or join in the conversation. A gorgeous fireplace from La Crosse Fireplace Company separates the living room from the dining room, allowing guests in both rooms to enjoy a cozy fire. Stephanie had considered adding a buffet for entertaining, but a suggestion from the couple's architect resulted in a clever, space-saving solution. A front window is set deep within the wall, forming a natural waist-high shelf between the kitchen and dining room. Presto! More natural light and a conveniently located buffet. "I think that's the unique thing about working with an architect," Stephanie says. "There's no wasted space in this entire house. All of it has a purpose or a function in some way."

"We wanted to design our own home or have a home that had specifically what we wanted and really matched our personalities," Stephanie adds. A Google search led them to Mike Swinghamer of River Architects, along with Clint Rasmussen—who, serendipitously, they later learned, lives right next door!

#### DESIGNED FOR THE FUTURE

The couple, who had returned to La Crosse after living in the Twin Cities, also wanted a home they could age into. "Our number one thing was, it has to be livable on one level and there can't be stairs," says Stephanie. Today, the home has a zero entry from the garage and from the front door. The shower is zero entry. The laundry room and the primary bedroom are on the main floor.

"All the doorways are wide enough that if somebody ends up in a







wheelchair, we can function perfectly in this house without having to do a total remodel on it," Stephanie notes. "We have this really lovely finished lower level, and if we get to a point where we can't be in that space, we don't have to worry about it. There's nothing down there that we *need* to be able to access." If they do find they want easier access to the basement, the home was designed to make it possible to add an elevator later—another thoughtful recommendation from River Architects.

Also at the top of Stephanie's wish list was something simple: a desk. She wanted a place of her own to work, pay bills—things she *used* to do at the kitchen counter. Her goal was to have a dedicated space where she could easily stop mid-project when company arrived, or so she could begin cooking dinner without having to clear things from the counter. Now, in a delightful nook near the kitchen sits a built-in desk tucked into a recess in the wall. It has an exterior window, where she can watch deer and other wildlife.

And best of all, "there is a 6-foot by 4-foot stained-glass window that's set into a metal frame with wood around it, and it will slide down and cover my desk," Stephanie says. The window was handcrafted by local artist Laurie Schroeder, and it is stunning. "She just really blew us away with it," Stephanie says. Mike also got his own dedicated office space downstairs, with an adjacent kitchenette for beverages and snacks.

Mike and Stephanie chose the home's decor themselves, including vintage pieces from chairish.com and cushions they had custom made by Kristin Ottesen Upholstery in Holmen. Three gorgeous hand-blown glass light fixtures hang above the dining room table, crafted by Vandalia Glassworks in South St. Paul, Minnesota. The lights are connected to a smart home automation system installed by Advanced Multimedia Solutions that allow Stephanie and Mike to control the lighting and music from an app on their phones.

#### PICKING THE RIGHT PEOPLE

Throughout the process, the Greenes' hometown connections served them well. They chose Lautz Lassig Custom Builders, Inc. from West Salem as their general contractor, Bagniefski Heating & Air Conditioning for HVAC, Maxwell White Plumbing for plumbing and Elite Electric for electrical—"Cory was a rock star," says Stephanie. Michelle Prieur from Builders Flooring in Onalaska helped them select flooring, while Lori Engelhart of Wisconsin Building Supply provided invaluable advice on the kitchen design. Lois Becker of Midwest TV & Appliance and Nikki Benzing of Hidden Valley Designs were also important members of the build team, as were Melissa Braund of Prime 1 Painting & More and Susan Bute of The Finish Line.

"It seemed like every person who we ended up working with, there was some small-town connection to them in some way, which was really cool," Stephanie notes, while adding, "Kraig (Lassig of Lautz Lassig Custom Builders) has done a really great job, the guys who work on Kraig's team are just really phenomenal guys and the subcontractors that we've worked with have been just really great people."

Stephanie's advice for those considering building a home: "If you're building a house that you are going to live in for a long time, working with an architect is the way to go," she says. She also recommends being patient—things will *not* always go as planned. "You just have to realize that about 99 percent of what goes on is totally out of your control," Stephanie notes. (Their windows and interior doors arrived late ... their garage door arrived early ... horrible rainstorms meant the foundation prep had to be redone ... things happen!)

And finally, Stephanie recommends enjoying the people that you're working with. She says, "They share all the good news with you and all the bad news with you. And they're the ones who, when you run into a wall and something's just not happening the way it's supposed to happen, they take care of things for you." The Greenes spent over a year working with Lassig and now count him as a friend. "I can't imagine, if we hadn't loved him, how much more stressful building a house during Covid would have been!" says Stephanie.

In the end, the Greenes got exactly what they wanted: a beautiful home to entertain friends and family, where they can live comfortably, now and into the future. **CRW** 

Sarah Arendt-Beyer is a writer in La Crosse.

# Nominate an amazing woman you know for 2023 Mrs. Oktoberfest!

La Crosse Festivals Inc./Oktoberfest is now accepting nominations for Mrs. Oktoberfest

#### Nominate an amazing woman who is ...

- >> Actively involved in La Crosse community
- » Able to devote her time to numerous Oktoberfest activities throughout the upcoming year
- >> Living within 20 miles of La Crosse
- >> Married (or has been married)
- >> At least 50 years old
- >> A La Crosse and Oktoberfest enthusiast!



#### VISIT www.oktoberfestusa.com

for the complete nomination information



All nominations must be received by the Mrs. Oktoberfest Selection Committee no later than <u>noon</u>

Friday, March 31, 2023.

Nominations

will remain

active for

three years of

the original nomination.









#### **ACCOMPLISHMENTS**



**DEML RETIRES FROM** THE BOARD STORE

Diane Deml has been with The Board Store Home Improvements since April of 2010. She learned the business by working the front desk before moving into the management role of Chief Marketing Officer, where she oversaw many facets of the business including the sales, customer service and marketing teams. "Learning the home improvements business has been a wonderful experience, and I will sincerely miss the changes and challenges that it brought my way," says Deml. "I am thankful for the lifelong friendships I have made and appreciate Miles and Lynn more than words can express." Deml's last day was January 20.



#### KLEKAMP NAMED COUNTY **ADMINISTRATOR**

Jane Klekamp was appointed to the position of La Crosse County Administrator in January after serving as interim administrator since the June 2022 retirement of Steve O'Malley. She has been associate county administrator since 2015 and has held positions as the justice support services manager, a project coordinator for the Office of Crime Victim Services at the Department of Justice and as a victim witness coordinator for La Crosse County.

She has a master's degree in social work from the University of Wisconsin-Madison and a bachelor's degree in social work from University of Wisconsin-La Crosse.



#### LIBRARY OF THE YEAR

Macintosh Memorial Library in Viroqua has been named by the Wisconsin Library Association as its 2022 Library of the Year. The award was presented at an annual conference in November 2022, with a celebration held at the library early this year.

Accomplishments that library staff say contributed to earning the award include an after-school program, library garden and library band, all designed to reach members of the community with resources, entertainment and support.

The current library building was completed six years ago, but the history of the library in Viroqua dates back more than



#### WEHLING TO BE DAIRYLAND CFO

Dairyland Power Cooperative has announced that April Wehling, currently chief strategy officer, will succeed Phil Moilien as executive vice president and chief financial officer for the company. The transition will occur with Moilien's retirement in July.

Wehling joined Dairyland as controller in October 2016; she has subsequently also held the positions of director of the enterprise program management office and associate vice president for strategy. Prior to Dairyland, she spent 21 years working for Ingersoll Rand, Inc. under the Trane brand, primarily in finance and accounting. She holds a bachelor's degree from Viterbo University and MBA from Capella University.

#### Brilliant Bodywork MEDSPA

#### BRILLIANT BODYWORK MOVES TO DOWNTOWN LA CROSSE

Brilliant Bodywork MedSpa is delighted to announce the opening of their spa in a new, expanded location: in the Hub on 6th at 400 N. Fourth Street, La Crosse. Brilliant Bodywork was opened in Onalaska in 2008 by owners Stephanie Andresen-Stevens and Adam Stevens and outgrew two locations before moving to La Crosse on January 9. In addition to offering skin care services, massage, tattoo removal, hair removal, facials, weight loss services and more, the new location houses the Restoration Ink tattoo removal nonprofit and a community education center. A grand opening is planned for June 1. To make an appointment, go to www.brilliantbodywork.com or call 608-783-8380.



#### WOMEN'S FUND SPRING FLING

Celebrate spring, women and giving with the Women's Fund of Greater La Crosse on Saturday, April 15, at the annual Spring Fling event kicking off a year of fundraising in support of local organizations that serve women and girls. This fun, casual gathering serves to support women-owned businesses and organizations working to make our community equitable for all women. This year's event will be held at Fox Hollow Banquet Hall in La Crosse from 10:30 a.m. to 1 p.m. and will feature local vendors, live music and more. Save the date and visit www. womensfundlacrosse.org to keep abreast of event details.



Kaitlin Gelbmann, a licensed massage therapist at Coulee Health, works to ease muscle tightness for a patient turned on her side, a position that allows for massage therapy during pregnancy.

Megan Breier at Coulee Health in West

Breier says postpartum women often

seek Maya therapy to soothe pelvic and

low back pain because tissues connected

to muscles around the abdomen tense up

Salem is trained to practice two techniques

that target specific problems: Maya abdominal therapy for postpartum women

ne side benefit of the isolation we've experienced through the pandemic is that we learned the value of human touch. Touch can heal, especially when the person doing the touching is skilled in a technique that can heal in specific ways. In the Coulee Region, there are many massage therapists who have a variety of techniques in their repertoire.

#### FOCUSED ON INDIVIDUAL NEEDS



Megan Breier, licensed massage therapist, Coulee Health

and some fertility issues.

Many people experiencing headaches are helped by craniosacral

during the strenuous work of childbirth. Gentle kneading can release the tense muscles and increase blood flow. This therapy also can relieve menstrual problems

therapy. Gentle pressure is applied from the head to tailbone along

the spine, relieving tension in connective tissues and muscles. Since

the brain and spinal cord control the whole body, craniosacral therapy

and craniosacral therapy.

is also used to treat widespread pain. Breier watches the client's expression and body language, looking for a relaxation response. The goal is decompression of fascia/connective tissue along the spine and cranium.

#### EASING PREGNANCY CHANGES



Kaitlin Gelbmann, therapist, Coulee Health

Most who seek massage therapy seek to relax and treat pain—pregnant women even more so, because they are undergoing monumental hormonal and physical changes.

Kaitlin Gelbmann, a licensed massage therapist at Coulee Health certified in prenatal massage, says that lower back and glute pain are common among pregnant women. Massaging the full hip jointfront, back and side—helps to relieve these pains.

As the baby grows and the woman's center of gravity changes, ligaments and tendons are strained and stressed. In later pregnancy, the patient lies on her side or back while the therapist works on structures hidden by the growing uterus. Because pain can originate in a different place from where it is felt by the client, Gelbmann uses a 360-degree approach, working over the whole body to relax and minimize pain.



Ann Beechler, licensed massage therapist, Moxy Salon & Spa



Jennifer Lovrien, licensed massage therapist, Driftless Massage

# RELEASING THE STRESS OF EMOTIONS

Reiki massage addresses emotional causes of stress and pain, says Ann Beechler, licensed massage therapist at Moxy Salon & Spa in Holmen.

"Emotions are held in our bodies," she says. "When we have stress, it can manifest as physical pain." Beechler has practiced Reiki and massage for 20 years and feels she has a special affinity for it. "I can sense what the client is feeling in their body using my hands. When I find a tense place, I encourage them to breathe very deeply and let it go."

The massage relaxes them so they can do the work of releasing the emotional stress.

# DEEPER RESULTS

Jennifer Lovrien owns and operates Driftless Massage in La Crosse. After 20 years as a massage therapist, she still enjoys learning new techniques to help her clients. She first had cupping treatment herself 13 years ago and was impressed with the

results. Eight years ago, she received her certification in myofascial and stationary cupping and routinely uses cupping on her clients. "I like to see results. I find with cupping, I get results," she says.

Cupping is an ancient Chinese technique that can be used to relax the muscle and move toxins into the lymph system where the body can then rid itself of them. Suction or vacuum is applied to the skin, loosening fascia and increasing blood and lymph flow through the muscle.

Lovrien explains that all muscles are encased in fascia, a thin but extraordinarily strong connective tissue, which aids in stability and communication throughout the body. An injury will cause the fascia to tighten and block blood flow through the muscle. The cups she uses create a suction, loosening the fascia and increasing blood and lymph flow.

Cupping can quickly relieve tight muscles, and Lovrien reports most people feel a major difference right away. Temporary red to bluish circular marks on the skin are normal and can alert your therapist to how the treatment is working.

All of the therapists encourage their clients to be open about what they are looking for when scheduling a massage—whether to address sore muscles, ease other pain or simply enjoy a relaxing experience. There are personalized options for everyone. **CRW** 

Janis Jolly is a freelance writer living in the beautiful Coulee Region.



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- Carrie Lord, Director of Women's Health Services

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#### **SAY CHEESE!**

#### Sarah Clemens brings unique flavors to the table at Noble Rind Cheese Company.

BY LEAH CALL | CONTRIBUTED PHOTOS



Sarah Clemens gets excited when she talks about cheese, especially if it's a local cheese, a farmstead cheese or any cheese with a unique history or flavor. Small-batch, artisan cheeses have their own individual stories, and this Coulee Region woman loves to share them with customers at Noble Rind Cheese Company, her boutique cheese-focused shop and deli in Viroqua.

"That's my favorite thing about running the shop—being able to share with customers that I've actually been at this farm; this farmer is really nice; they've been farming this long; or this is how they built their aging cave, and this is how they make this certain cheese," says Clemens. "I love doing that."

#### A CHEESE MONGER'S TALE

who grew to love cheese so much, she started *Company* her own shop. This cheesy love story began in the early 2000s, when Clemens was a young adult working at a shop in St. Paul, Minnesota. There she got her first taste of the local food movement.

"One of the first days working there, I had a really good piece of bread from a local bakery with local butter and local honey, and it was an instant revelation of how delicious this food was, all locally sourced," recalls Clemens. "I was hooked immediately."



Clemens' own story is of a young woman Sarah Clemens, owner of Noble Rind Cheese of grew to love cheese so much, she started Company

For Clemens, cheese brought home the farm-to-table connection. "That really excited me and inspired me, so I dove deep into learning about cheeses from that point on," she says.

Later, she was employed at a shop in Rochester, Minnesota, tending to cases filled with international and domestic cheeses. With the opportunity to taste hundreds of cheeses, Clemens fine-tuned her cheese knowledge. She eagerly learned about different regions and countries of origin, different milk types, and the aging and production styles.

She dove deeper, researching cheese, taking every class she could take and reading any book she could find. "I really enjoyed making cheese boards and eating cheese, so it was an easy thing to study," she quips.

Moving to Wisconsin in 2010, Clemens worked as the cheese buyer for the Viroqua Food Coop. Then in 2021, she opened Noble

Rind on Court Street near the Driftless Café and the Historic Fortney Hotel.

At any given time, Noble Rind carries 30 or more varieties of cheeses, both local and imported. Clemens seeks out interesting, high-quality, flavorful cheeses. "I tend to like raw milk cheeses, because they have a bit more depth of flavor and complexity to them," she says. "What I really look for are cheeses that will be interesting for



someone who wants to learn about cheeses and try something they never had before."

In addition to lesser-known cheeses, Noble Rind carries the Wisconsin classics: aged cheddar, havarti, brick, Colby.

#### ON THE MENU

Noble Rind's deli serves food daily from 10 a.m. to 7 p.m. The menu includes hot and cold sandwiches, salads, homemade soups, cheese boards and desserts. Of course, grilled cheese is always on the menu using the deli's own version of American cheese made with Organic Valley cheddar, milk, butter and other special ingredients. "Our menu often highlights the dairy in our area, but it is not exclusively dairy," notes Clemens. "There's a little bit of something for everyone."

A door connects Noble Rind to the newly renovated historic Fortney Hotel lobby bar. Guests in the bar can order food off the menu while enjoying a beer or glass of wine.

#### **BUILD A BOARD**

Charcuterie and cheese boards—a current favorite for dining and entertaining around the country—are central to the menu at Noble Rind. One cheese board features all local cheeses; another features farmstead cheeses. There's even a Historic Fortney Board featuring fare from the hotel's original 1899 opening menu. Boards are also available by order. "We get a lot of orders for baby showers, office parties, weddings-enough to feed 6 people to 200 people," notes Clemens. "We also get catering orders for our soups, salads and sandwiches."

While *charcuterie* is literally a fancy French word for cured meats prosciutto, salami, smoked meats—the term charcuterie board has morphed to include cheeses, fruits and other produce.

Clemens recently began hosting build-a-board classes, where she shares her cheese expertise with small groups. After learning tips and tricks, participants build their own charcuterie/cheese board, which they then take home to enjoy. "I'm looking forward to developing that more and hope to do more classes at the shop in the future," says Clemens.

#### TIPS AND TRICKS

Clemens shared a few of her board-building tips for Coulee Region Women readers who want to attempt building a board.

- When selecting cheeses, use a variety of textures and flavors.
- Mix milk types: goat, sheep and cow's milk cheeses.
- Vary textures: hard, semi-soft and one spreadable cheese.
- Use different styles: cheddar, blue and one soft fresh goat's milk.

"At the end of the day, it's like picking wine," says Clemens. "It is really whatever you like."

If you are a cheese novice, seek out someone who knows about cheese. Clemens and her staff are always happy to help customers make selections. "If you come to Noble Rind and talk to me or to my staff about picking out cheese, you are able to taste different things and decide if you like it before you buy it."

When building a board for your next party, plan on 2 to 4 ounces per person. If it is the main focus of your meal, you may want to increase that amount to 3 to 4 ounces per person. Clemens notes, "The nice thing about a cut-to-order shop is you can order just 2 ounces, or 4 ounces, or a pound."

For the protein portion of your board, choose a mix of prosciutto, salami, chorizo or some smoky summer sausage. And no platter is complete without some good crunchy crackers or crusty bread.

"Some fresh or dried fruit and some pickles or olives are always welcome," notes Clemens. "Add some jam or honey in a container next to your beautiful cheeses, and you're good to go."

Feeling cheesy? Try these recipes made with cheese sold at the Noble Rind Cheese Company or purchase direct from the cheese makers' websites.

#### **Sweet & Spicy Spring Tacos**

Recipe by Marieke Gouda, Thorp, Wisconsin, mariekegouda.com

Yield: 8 street tacos

- 1 lb. ground beef
- 1 red onion
- 1 small head of cabbage
- 8 small soft taco shells
- 5 oz. Marieke® Gouda Honey Clover
- ½ cup soy sauce
- 1 tsp. garlic powder
- 1 tsp. of paprika
- 2 Trice vinegar

salt and pepper to taste

your favorite spicy mustard

Mix soy sauce, garlic powder, paprika, salt, pepper and ground beef. Fry in a pan, breaking it up as it cooks. Slice onions and fry in pan until soft and brown.

Shred raw cabbage and place in bowl. Stir in rice vinegar and add salt and pepper to taste (let soak while preparing other items).

Shred Marieke Gouda Honey Clover and place in bowl.

Warm the soft taco shells. Add spicy mustard, cooked hamburger, fried onion, shredded cabbage mix and then Marieke Gouda Honey Clover. Enjoy!

#### Roasted Red Pepper, Pesto, and Garlic & Herb Goat Cheese Pizza

Recipe by LaClare Creamery, Malone, Wisconsin, www.laclarefamilycreamery.com

Yield: 8 Slices

- 1 10-12-oz. prepared pizza crust
- ½ cup basil pesto
- ½ cup roasted red peppers, diced
- 4 oz. La Clare Garlic & Herb Goat Cheese

fresh basil

Preheat oven to 450°F. Place pizza crust on large baking sheet. Top crust with pesto, roasted red peppers and La Clare Garlic & Herb Goat Cheese. Bake until pizza crust is crisp and cheese begins to brown, about 15 minutes. Top with torn basil. Serve immediately. CRW

Westby-based writer and cheese addict Leah Call is excited to taste some new flavors at Noble Rind.













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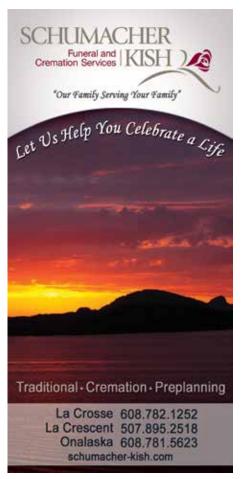














### Big Flavors from a Small Company

Lyn Rolbiecki and her daughter keep Wildwood Specialty Foods in the family.

#### BY JAN WELLIK | CONTRIBUTED PHOTOS

he unassuming building in downtown Trempealeau may not attract attention, but the flavors and scents collected inside could tempt the palate of nearly anyone who tries them, from the original mulling cider blend that started the business 40 years ago to southwest soup mix, dill dip mix and much more.

Lyn Rolbiecki, owner of Wildwood Specialty Foods in Trempealeau since 2015, grew up on a farm, worked in a factory and taught family consumer education in area high schools for 20 years: "All the jobs I had previously set me up for Wildwood."

Rolbiecki purchased the business from founder Cynthia Dunn who, in the early '80s, was asked by a local orchard to develop a mulling cider blend.

Today, Wildwood carries about 40 products, including a variety of soup and dip mixes, spice blends and teas. Most of the ingredients are shipped in and then blended on site and packaged.

"We are popular with orchards, especially during apple season," says Rolbiecki. Local orchards like Ferguson's, Ecker's, Sunrise and Oakwood in Richland Center sell their products, where fall flavors like apple pie or peach crisp fit right in.

#### APPRECIATION FOR THE LITTLE THINGS

The company sells to distributors, retailers and through direct online sales. Local stores like In the Making in Trempealeau and Common Market in Galesville carry their products. The Great River Popcorn Company and Drift Mercantile gift shop attached to The Pearl Ice Cream Parlor, both in La Crosse, also carry their products.

"My employees know the products so well, since we are a small business," explains Rolbiecki. "We've increased in sales and updated production. But it's not automated. We can do small batches and keep an eye on the quality control."

With a small location, they are limited in space, she says. "But we are growing every year."

Rolbiecki prefers to remain small fo

#### NEXT GENERATION IN THE WINGS

Now, her 21-year-old daughter Brooke looks forward to being more involved with the business.

Brooke, who graduated from GET high school in 2020, has helped at Wildwood since she was 13. She is majoring in business management at a Texas community college but has plans to become more involved in the business.

"My next step is to move back to Wisconsin in May," she says, and attend the University of Wisconsin-La Crosse.

"I hope to apply what I'm learning at school to the business," says Brooke, who dreams of running her own small business and has helped with everything from social media to unloading pallets over the years.

"It will probably be more of a gradual step-by-step of learning the business," she says.

She has already applied her learning to the business since high school, when she joined a youth apprenticeship program and was able to help her mom by working at Wildwood during part of the school day and every summer. She also made a training manual in her English class for Wildwood.

"My mom is like a one-woman show," expresses Brooke. "And my whole desire is to be here as much as I can." CRW

Jan Wellik is a writer who admires the adaptability of familyowned businesses, which also run in her family.

Robin Moses harnesses the spirit of

BY SUSAN C. SCHUYLER | CONTRIBUTED PHOTOS







Left: Robin Moses and her son, Tarl Kaio, are co-founders of River City Gallery in La Crosse. Center: Artist Mary Lou Ferguson chats with a customer during a recent First Friday Downtown Art Walk event. Right: Harley Beck, daughter of gallery member artist Emily Jennison, browses offerings in the gallery, which range from photography to woodcarving, oil paintings to jewelry and more.

obin Moses, co-founder of La Crosse's River City Gallery, Regently traces the acute architectural angles of a gravity-defying ceramic vase with her finger as she speaks of its artist, Scott Onsager. After describing Onsager's quirky construction technique, she ends saying, "I love his work."

During my frequent visits throughout the two years since the 4,000-square-foot gallery opened at 321 Main Street, Moses and her co-founder and son, Tarl Kaio, eagerly speak just as lovingly about each of the gallery's 60 member artists. "We really enjoy our artists, and each artist has their own story and individuality," Moses says.

The feeling is mutual. Artist Laura Siitari, a member of the gallery's Leadership Team, enjoys the sense of community the gallery offers artists and the work the co-founders do to create it. "I appreciate the effort Robin and Tarl put into marketing the gallery with events and social media," Siitari says.

Emily Jennison, a custom jeweler from Pennsylvania who recently purchased a second home in La Crosse, agrees the gallery is a wonderful home for the arts. "Robin and Tarl have been so welcoming and responsive to me and my work."

#### TEAMWORK AND RELATIONSHIPS

The work at the gallery is truly a family affair. Moses manages artist relationships and social media, and Kaio oversees bookkeeping and gallery design. Both share in retail sales and aspects of marketing, with a special assist from Kaio's wife, Allison, who helps with social media and curating artists' work as a Leadership Team member.

The Leadership Team is essential to the gallery's juried business model. Artists interested in exhibiting first fill out an online application and later submit images of their work, which the five-member Leadership Team review. Once approved, artists pay a membership fee, determined by the size of their exhibit space. The gallery earns a percentage of the sale of each artist's work. Also, the gallery co-founders have a unique business relationship with the building's owners, paying them a profit share of sales rather than a large rent. "It makes it more feasible for us to have that kind of support," Moses says.

#### A SPIRIT OF COLLABORATION

To Moses, the real work of building an arts community rests in collaboration. "A lot of people have the same ideas, and they're always good ideas," Moses says. "You can get more done if you work together." She learned that lesson firsthand during her 25-year career as a graphic designer and later, as executive director of La Crosse's Downtown Mainstreet (DMI) for more than seven years.

During her tenure at DMI, Moses gained direct experience with La Crosse's artists in creating the 2020 Outdoor Summer Market, a weekly event at La Crosse's downtown Main Street Plaza, where artists gathered to sell their work to the public. The market continued through 2022 as the Second Saturday Art Market, sponsored by River City Gallery, DMI, the Pump House Regional Arts Center, La Crosse Arts Initiative and The La Crosse Society of Arts and Crafts.

In the same spirit, Moses and Kaio joined with La Crosse artists Mike and Phyllis Martino to launch an indoor art market. The Martinos currently serve as members of the River City Gallery's Leadership Team.

From the moment River City Gallery opened its doors in 2020, the spirit of collaboration has permeated its culture. Moses partnered with the Pump House to create the First Friday Downtown Art



Carol Erickson is one of more than 60 artists with work in the River City Gallery.

Walk featuring downtown galleries and art spots; Moses encourages its member artists to attend.

"We also encourage our members to become members of the greater arts community," Moses says. In fact, many of the gallery's member artists also are active in the East Bank Arts Alliance and the La Crosse Society of Arts & Crafts, where Moses edits the newsletter.

#### AN EYE TO THE FUTURE

Moses is proud of the gallery's wide range of eclectic and diverse artistic styles by traditional artists, and she also welcomes the work of young, emerging artists. "It's important to step back and let new voices come to the table," Moses says as she gazes around the North Gallery at the back of the building, where younger artists display more abstract pieces that Moses calls "funky fun."

More ideas are in the works; however, Moses is vague about details. "There's always some idea that I'm brewing," she says with a mysterious grin. CRW

Susan C. Schuyler is freelance writer who is grateful to know many artists who make her life beautiful.









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Modeled by Tom and Heide Harron at La Cave, below Le Chateau in La Crosse.

## Community Calendar

#### **ONGOING EVENTS**

American Association of University Women (AAUW) 2nd Sat. of each month (Sept.-May), 9:30 a.m., aauwlacrosse@hotmail.com, aauw-wi.org.

**Coulee Region Toastmasters Club** 1st and 3rd Mon. of each month, noon-1 p.m., Goodwill, La Crosse.

**Holmen Area Rotary Club,** every Wed. 7 a.m., Holmen Community Center, 600 N. Holmen Dr., holmenrotary@outlook.com.

La Crosse Area Genealogical Society 4th Tuesday of each month (Sept.-May), 6-7:30 p.m., La Crosse Public Library, lacrosseags@gmail.com.

La Crosse Area Quilters 4th Tuesday of each month, 6:30 p.m., Stoney Creek Hotel– Conference Center, Onalaska, www.lacrossequiltguild.com.

La Crosse Christian Women's Connection 2nd Tues. of each month, 12-1:45 p.m., Cedar Creek Golf Club, Onalaska.

**La Crosse Rotary** every Thurs. noon-1 p.m., Cargill Room, Waterfront Restaurant, www.rotarycluboflacrosse.org.

La Crosse Toastmasters Club 2nd and 4th Tues. of each month, 7 p.m., La Crosse County Administrative Building, 212 6th St. N., Room 100, La Crosse, 411.toastmastersclubs.org.

League of Women Voters of the La Crosse Area (Iwvlacrosse) Monthly Lunch and Learn from Sept.-April. See http://www.lwvlacrosse.org for details.

**NAMI Support Groups** Please refer to namilacrossecounty.org/support for information on the many programs offered.

Onalaska Area Business Association 2nd Tues. of each month, noon-1 p.m., La Crosse Country Club, oaba info

**Onalaska Hilltopper Rotary** every Wed. noon-1 p.m., La Crosse Country Club, Onalaska.

**Onalaska Rotary** every Mon. at 6 p.m., lower level of Blue Moon, Onalaska.

**Valley View Rotary,** every Wed., 7:30-8:30 a.m., La Crosse Famous Dave's, www.valleyviewrotary.com.

**Viroqua Toastmasters Club** 2nd and 4th Thurs. of each month, 7-8:30 p.m., Vernon Memorial Hospital, Taylor Conf. Rm., Lower Level, Viroqua.

Women Empowering Women (WEW), last Wed. of each month, Schmidty's, noon-1 p.m., Shari Hopkins, 608-784-3904, shopkins@couleebank.net.

Women with Purpose, 2nd Wed. of each month, 11:45 a.m.-1 p.m., Stoney Creek Hotel and Conference Center, cr.wwpwi.org.

Women's Alliance of La Crosse (WAL) 2nd Thurs. of each month, noon, The Waterfront Restaurant, Visit www.womensalliancelacrosse.com for more information

If your organization would like to be included in our Community Calendar, please contact us at editor@crwmagazine.com or call 608-783-5395.

#### **CALENDAR EVENTS**

#### **FEBRUARY**

**Feb. 3,** Ashlie Amber: Tribute to Whitney Houston, 7:30 p.m., The Heider Center, www.heidercenter.org.

**Feb. 3-4,** Journey Through Motherhood: Celebrating All Stages and Phases, 7 p.m. Fri.-4 p.m. Sat., Franciscan Spirituality Center, preregistration required, www.fscenter.org.

**Feb. 4,** Winona Outdoor Collaborative Monthly Meet Up: You Are Here/Be Here Now: Mindfulness + Community Art Project and Snowshoe Meetup with the Joy Labs, 2-4 p.m., Holzinger Lodge, Winona, register at www.winonaoutdoorcollaborative.com.

**Feb. 4,** UW-Madison Varsity Marching Band, 7:30 p.m., The Heider Center, www.heidercenter.org.

**Feb. 4-5,** *Hairspray,* 7:30 p.m. Sat., 2 p.m. Sun., Viterbo Fine Arts Center Main Theatre, www.viterbo.edu/finearts-center.

**Feb. 5-12,** Frozen River Film Festival, Winona State University, www.frff.org.

**Feb. 11,** Galentine's Day Brunch fundraiser for New Horizons, 9-11:30 a.m., La Crosse Country Club, bit.ly/gdb2023tickets or 608-433-3163.

**Feb. 11,** Winter Rocks Festival, 12-9 p.m., La Crosse Center. www.lacrossecenter.com.

**Feb. 11,** Birdwatching 101, 1:30-3 p.m., Norskedalen Nature & Heritage Center, Coon Valley, www.norskedalen.org.

**Feb. 11,** Viva La Crosse, La Crosse Symphony Orchestra Valentine Ball, 6-11 p.m., The Cargill Room at The Waterfront, La Crosse, www.lacrossesymphony.org/concerts-events/valentine-ball, 608-783-2121.

**Feb. 11,** Arane Lydon, 7:30, The Pump House Regional Arts Center, La Crosse, www.thepumphouse.org.

**Feb. 14,** Jazz at Lincoln Center Presents–Songs We Love, 7:30 p.m., Viterbo Fine Arts Center Main Theatre, www.viterbo.edu/fine-arts-center.

**Feb. 16-18,** Dancescape 2023, 7:30 p.m., Performing Arts Center, Winona State University, www2.winona. edu/theatre-dance.

**Feb. 17-19,** *Significant Other,* 7:30 p.m. Fri.-Sat., 2:30 p.m. Sun., LaCroix Black Box Theatre, Viterbo, www.viterbo.edu/fine-arts-center.

**Feb. 17-26,** The Vagina Monologues, 7:30 p.m. Thurs.-Sat., 2 p.m. Sun., La Crosse Community Theatre, Weber Center for Performing Arts,

www.lacrossecommunitytheatre.org.

**Feb. 24,** ZEPPO: Stairway to Eleven, 7:30 p.m., Weber Center for the Performing Arts, www.viterbo.edu/finearts-center.

**Feb. 24,** Willy Porter Band, 7:30, The Pump House Regional Arts Center, La Crosse, 0www.thepumphouse. ore.

**Feb. 24-25,** Japanese Art of Kintsugi: Embracing Our Imperfections with Grace and Courage, 7 p.m. Fri.-4 p.m. Sat., Franciscan Spirituality Center, preregistration required, www.fscenter.org.

Feb. 24-26, Mar. 2-5, The Secret in the Wings, 7:30 p.m. Thurs.-Sat., 2 p.m. Sun, Toland Theatre, Center for the Arts, UW-La Crosse, www.uwlax.edu/theatre-arts.

**Feb. 25,** The Magic School Bus: Lost in the Solar System, 11 a.m. and

2 p.m., La Crosse Community Theatre, Weber Center for Performing Arts, www.lacrossecommunitytheatre.org. **Feb. 25,** Jamaican' Me Crazy Chariots 4 Hope Fundraising Event featuring TUGG, 4:30 p.m., Concordia Ballroom, La Crosse, c4hwi22@gmail.com.

**Feb. 28-Mar. 3,** *The Glass Menagerie,* 7:30 p.m., Winona State University, www2.winona.edu/theatre-dance.

#### **MARCH**

**Mar. 3,** Candlelight Hike, 5:30-8:30 p.m., Norskedalen Nature & Heritage Center, Coon Valley, www.norskedalen. org.

Mar. 3, Black Violin, 7:30 p.m., Viterbo Fine Arts Center
Main Theatre, www.viterbo.edu/fine-artscenter.

■ Mar. 3-5, The Pirates of Penzance, 7:30 p.m. Fri.-Sat., 2 p.m. Sat.-Sun., Weber Center for the Performing Arts, www.viterbo.

Mar. 10, Here Comes the Sun: The Music of the Beatles, 7:30 p.m., Weber Center for the Performing Arts,

www.viterbo.edu/fine-arts-center.

**Mar. 10,** Ball in the House, 7:30 p.m., The Heider Center, www.heidercenter.org.

Mar 10-12, Winona Outdoor Collaborative Winter Camping & Exploration Retreat, 3 p.m. Fri.-11 a.m. Sun., Sweet 16 Farm, Houston, register at www. winonaoutdoorcollaborative.com.

Mar. 11, Habitat for Humanity Women Build, kari@habitatlacrosse.org, 608-461-2556.

Mar. 11, Kit Mayer, 7:30, The Pump House Regional Arts Center, La Crosse, www.thepumphouse.org.

Mar. 12, Joe Gatto's Night of Comedy, 7 p.m., La Crosse Center, www.lacrossecenter.com.

Mar. 18, Romeo & Juliet and Rising Stars, 7:30 p.m., La Crosse Symphony Orchestra, www.lacrossesymphony.org. Mar. 19, Family Fun Expo, 11 a.m.-4 p.m., Onalaska Omni Center, 608-784-8125, ext. 232.

**Mar. 22,** An Evening with Jenette McCurdy, 7 p.m., Somsen Hall, Winona State University, www2.winona. edu/theatre-dance.

Mar. 23, Art Dash, 5:30-8 p.m., Franciscan Spirituality Center, preregistration required, www.fscenter.org. Mar. 24-26, La Crosse Area Builders Association Home Show, Onalaska Omni Center, www.labaonline.com.

Mar. 24-Apr. 2, To Kill a Mockingbird, 7:30 p.m. Thurs.-Sat., 2 p.m. Sun., La Crosse Community Theatre, Weber Center for Performing Arts, www. lacrossecommunitytheatre.org.

Mar. 25, Coulee Hoolie Ceili Dance Fundraiser and Irish Heritage Night, 6-10 p.m., American Legion Hall, 711 6th St. S., La Crosse, www.lacrossesbantry.org.

Mar. 28, Tales as Tall as the Sky, 10 a.m. and 12:45 p.m.,

The Heider Center, www.heidercenter.org. **Mar. 30,** Alliance Brass, 7:30 p.m., The Heider Center, www.heidercenter.org.

Mar. 31, The Guess Who, 7:30 p.m., Viterbo Fine Arts Center Main Theatre, www.viterbo.edu/fine-arts-center.

Mar. 31-Apr. 2, The Hello Girls, 7:30 p.m.
Fri.-Sat., 2 p.m. Sat.-Sun., LaCroix
Black Box Theatre, Viterbo, www.

viterbo.edu/fine-arts-center.

Mar. 24-Apr. 2, Becky Shaw,
7:30 p.m. Thurs.-Sat., 2 p.m. Sun.,
Grey Area Productions, The Pump
House Regional Arts Center, La
Crosse, www.thepumphouse.org.

#### APRIL

**Apr. 1,** *Dragons Love Tacos*, 11 a.m. and 1 p.m., Frederick Theatre, Morris Hall, UW-La Crosse, www.uwlax.edu/theatre-arts

**Apr. 6,** Moors & McCumber, 7:30, The Pump House Regional Arts Center, La Crosse, www.thepumphouse.org.



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Introducing Dr. Adam Sorenson to the team at
COULEE REGION IMPLANT & ORAL SURGERY



Adam and his wife Kelly are both healthcare providers. Kelly is a Physician Assistant in the department of Orthopedics at Gundersen Health specializing in Hand Surgery. Adam is an Oral & Maxillofacial Surgeon and sees patients in La Crosse and Onalaska specializing in Wisdom Teeth, Dental Implants, Anesthesia, Bone Grafting and various other surgeries of the oral cavity.

If your loved one needs their Wisdom Teeth removed or a Dental Implant call our office and make an appointment with Dr. Sorenson.

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